

UMESCHANDRA COLLEGE

13, Surya Sen Street, Kolkata – 700012

No: 280./SS-SM/2023-24

Date: 26.03.2024

NOTICE

It is hereby notified to all the passing out students of 2024 that, Recruit CRM which is a fully remote SaaS (Software As A Service) company that is dual headquartered between the US & India, are looking for “Sales Development Freshers - Batch 2024.”

Key Responsibilities:

- You will work with international teams targeting clients in North America, Europe & Asia.
- You will build relationships with the most successful recruitment firms in these markets using LinkedIn, Email & Phone Calls.
- Diligently record and manage prospect/ potential customer information in CRM (Hubspot).

Kindly use this link to apply - https://recruitcrm.io/job-apply/?job_id=91

Selection Process (Online/Virtual):

1. Online Test (MCQ based)
2. Assignment
3. Interview with Director of Sales
4. Final Interview with the Founder

Total No. of positions - 10

Compensation structure:

- Training Period – 7.5 Months Type (Full time)
- Hours – 8.5 Hours
- Stipend- INR 12,000 /month

Upon successful completion of this 5 months program, on the basis of performance, you're guaranteed a full-time position as a SDR (Sales Development Representative) at Recruit CRM with an OTE (On Target Earning) of INR 10,00,000.

The base salary is INR 500,000 and the target Bonus is INR 500,000 per year. The bonus is paid out each month.

Note: Historically the top 50% of sales reps have made 150-250% of their target bonus in 2023, 2022 & 2021



Principal

Umeschandra College

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Superintendent, Extended Campus

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